

## The Twenty Most Often Worked on Leadership Skills

Below are the most worked on leadership/communication skills for C-suite leaders based on 100 coaching engagements by *Marshall Goldsmith's Inner Team of North America*.

1. Treat others with respect
2. Build trust
3. Listen to different points of view with an open mind before giving my opinion
4. Delegate more effectively
5. Stand up to individuals who undermine teamwork
6. Develop Executive presence.
7. Address conflict constructively and timely
8. Collaborate with others
9. Develop and link team strategy to business strategy
10. Stand up for what I believe in
11. Hold others accountable
12. Present self with confidence
13. Focus on the critical few issues
14. Become more assertive
15. Take appropriate risks
16. Build cross functional relationships
17. Become a better coach and mentor
18. Match my leadership style to the specific need of others.
19. Present my POV persuasively
20. Become more decisive



Guaranteed & Measurable  
Leadership Growth